



**Blumira**

**Easy, Effective XDR: eXtended  
Detection & Response**

# Agenda

01

## What is XDR?

A brief overview of security market trends.

02

## Blumira XDR Value

How Blumira solves customer challenges.

03

## How Blumira Works

Easy, effective and efficient detection and response.



# 01

## What is XDR?



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## WHAT IS XDR?

# XDR = eXtended Detection & Response

*XDR unifies multiple security technologies into **a single platform**, providing greater visibility and control over threats. – Gartner*

1. Strong security tools integrated together
2. Centralized logs in one place
3. Insightful detections from correlated data
4. Automated response across endpoints & security tools

## Why XDR?

**XDR** is born out of dissatisfaction with older tech, like standalone EDRs and SIEMs.

- **EDR** = only provides coverage for endpoints
- **SIEM** = traditional ones only collect logs, providing little detection & response functionality

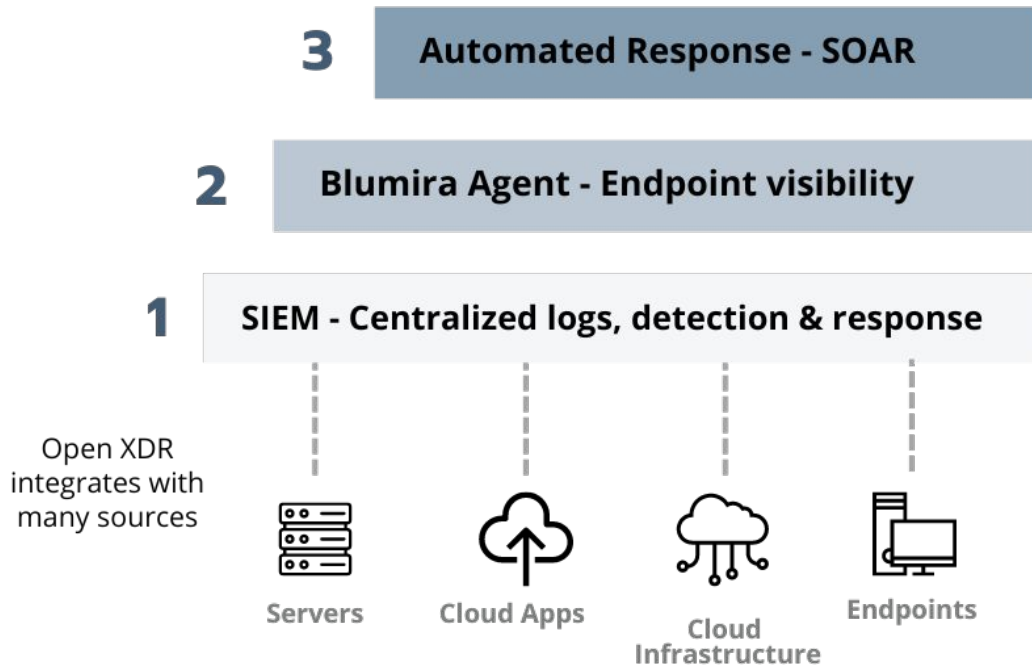
An open XDR platform combines the above & integrates broadly to give you insight into endpoints, emails, servers, the cloud, and networks.

It also includes automated response features to immediately contain or block threats.

## WHAT IS BLUMIRA XDR?

# Blumira's XDR Platform

- Reduce complexity by consolidating security tools into one platform
- Integrate broadly to provide insight across your entire environment
- Use automation to speed up detection and response



## WHAT IS OPEN XDR?

# Open XDR

Integrate with third-parties  
Flexible as you grow  
Coverage for modern hybrid IT  
No vendor lock-in



Microsoft  
Security



## vs. Native XDR

Must buy all 1 vendor's solutions  
Expensive, contract lock-in  
Potential gaps in coverage  
Built for the enterprise

# 02

## **Blumira XDR Value**



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## CHALLENGES

# Small & medium-sized businesses struggle to protect their organization against ransomware and breaches



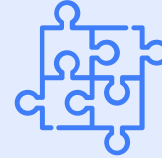
### Time-Strapped

Managing security tools can require many manual tasks – threat hunting, managing rules, parsing data, developing integrations and more.



### No 24/7 Team

Small IT teams can't be fully staffed around the clock due to costly enterprise solutions, talent shortage and lack of security expertise.



### Complexity

Too many disparate solutions results in redundancies and lack of visibility into remote endpoint risks.

***"I don't have the staff** dedicated to sit and read logs all day or with the **skillset to analyze our data.**"*  
– Jim Paolicelli, IT Director, Atlantic Constructors



## BLUMIRA XDR VALUE

# Blumira's open XDR platform simplifies advanced detection and response for small and medium-sized businesses



### EASY

#### Free up time & refocus efforts

Reduce reliance on humans to complete manual security tasks to achieve faster time to security



### EFFECTIVE

#### Faster time to security

Accelerate breach prevention and ransomware protection with automated response



### EFFICIENT

#### Satisfy compliance & gain more visibility

All-in-one open XDR platform simplifies workflows with hybrid coverage, satisfying more compliance controls

*"I feel comfortable now that we don't have unknown activity happening on our network -- we now have **full visibility of our infrastructure.**" – John Hwee, Director of IT, Duraflame*

## BLUMIRA XDR PLATFORM

### Blumira delivers unique value to meet SMB needs:



#### ✓ FLEXIBILITY OF AN OPEN XDR

Open platform supports multiple vendors for hybrid coverage of cloud, endpoint, identity, servers and more



#### ✓ MANAGED PLATFORM SAVES TIME

Blumira's team manages the platform to do threat hunting, data parsing and analysis, correlation and detection at scale



#### ✓ AUTOMATION ACCELERATES SECURITY

Deploy in minutes; stop threats immediately with automated response to isolate devices and block malicious traffic



NIST



HIPAA  
COMPLIANCE



#### ✓ SATISFY MORE COMPLIANCE CONTROLS

Get more in one – SIEM w/1 year of data retention, endpoint, automated response & 24/7 SecOps support\*

\*For critical priority issues

# 03

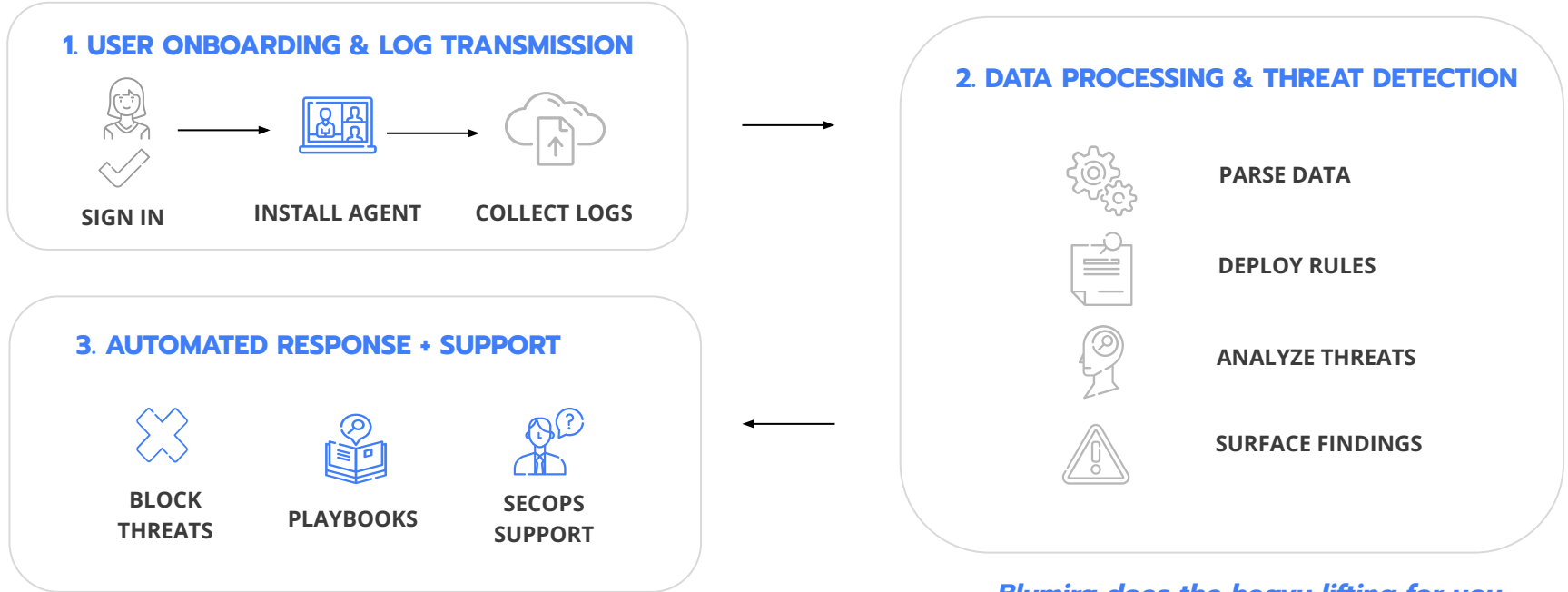
## How Blumira Works



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## HOW IT WORKS

# Blumira analyzes threats with faster resolution to prevent a breach



*Blumira does the heavy lifting for you.*

**ALL-IN-ONE XDR PLATFORM:  
SIEM + ENDPOINT + AUTOMATED RESPONSE**

## BLUMIRA XDR PLATFORM

### Fast, Easy & Automated

- Deployment is 5x faster than the industry avg.\*
- Data is parsed, normalized, retained for 1 year
- Logs are automatically analyzed for threats

### Reduce Alert Fatigue

- All findings are prioritized by level of criticality (P1-P3)
- All correlated data are consolidated under initial findings and tuned or adjusted to reduce fatigue
- Alerts sent within 50 seconds of initial detection for faster time to security

### Fully Managed Detections

- Blumira engineers tune and develop new detections to automate threat hunting
- Platform updated regularly to protect against new threats
- Customers can filter alerts based on known safe activity to reduce noise

**SIEM + MANAGED DETECTIONS** →

**1**

SIEM - Centralized logs, detection & response

**2**

Blumira Agent - Endpoint visibility

**3**

Automated Response - SOAR

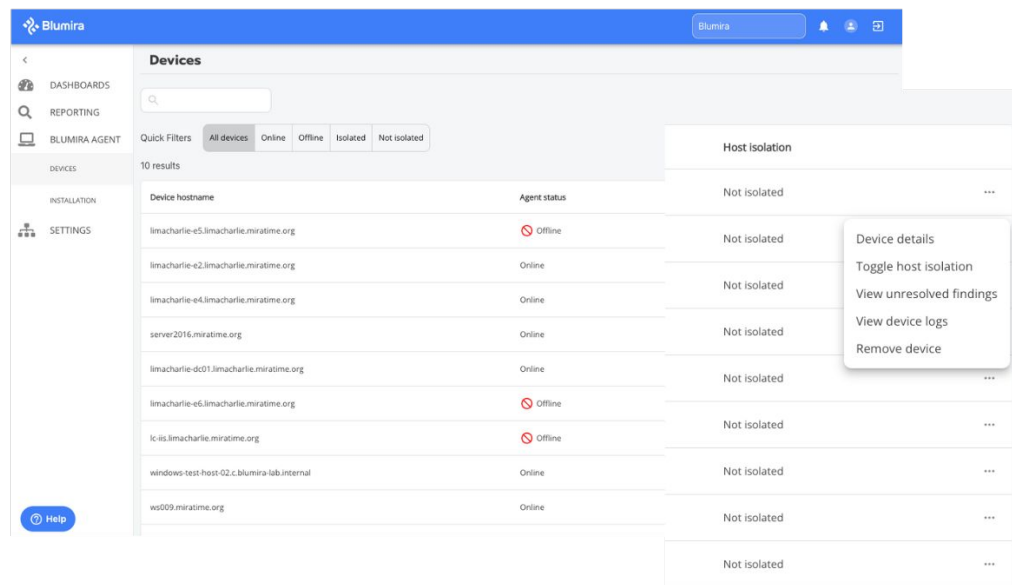
# BLUMIRA XDR PLATFORM

## Support Remote Work

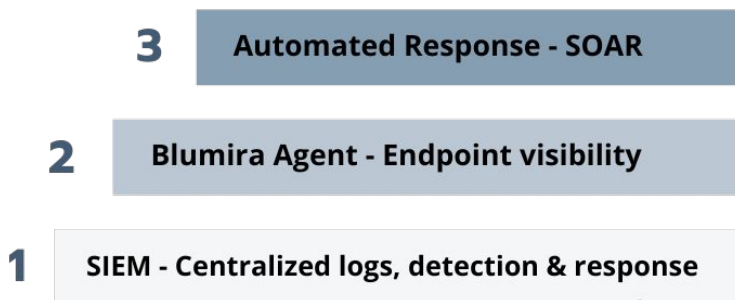
- Blumira Agent extends coverage to Windows endpoints located anywhere
- Fast, easy to deploy in minutes – no infrastructure required
- Lightweight, minimal impact to your environment

## Detect & Contain Threats Immediately

- Device/host isolation to automatically contain an identified threat
- Protect your network from a ransomware attack



**ENDPOINT VISIBILITY  
WITH BLUMIRA AGENT**



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## BLUMIRA XDR PLATFORM

### Automated Host Isolation

- Blumira Agent immediately isolates an endpoint from your network when a critical threat is identified

### Automated Blocking

- Automatically block traffic from known malicious IP addresses
- Dynamic blocklists use updated threat feeds integrated with your firewall to identify threat sources

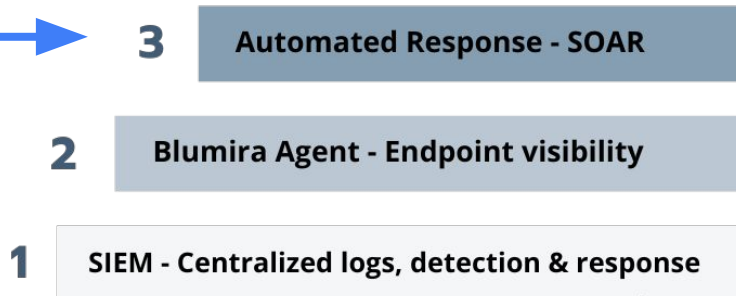
### Response Playbooks

- Automatically sent with every finding
- Guide your IT team through easy remediation steps

### 24/7 SecOps Support

- Access to a responsive security team for critical priority issues
- Get security guidance, onboarding help and answer any questions about findings

**AUTOMATED RESPONSE**



## BLUMIRA XDR PLATFORM

Blumira's open XDR platform simplifies detection & response, accelerating ransomware and breach prevention.

### EASY

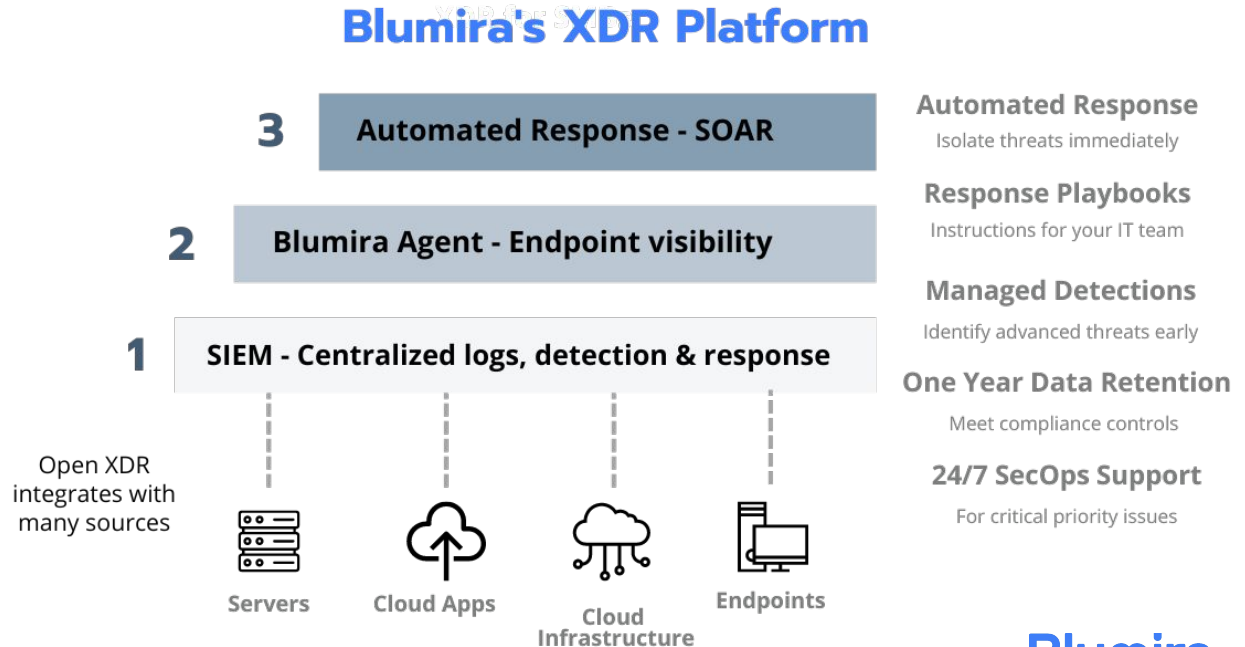
Free up time & refocus efforts

### EFFECTIVE

Faster time to security

### EFFICIENT

Satisfy compliance & gain more visibility



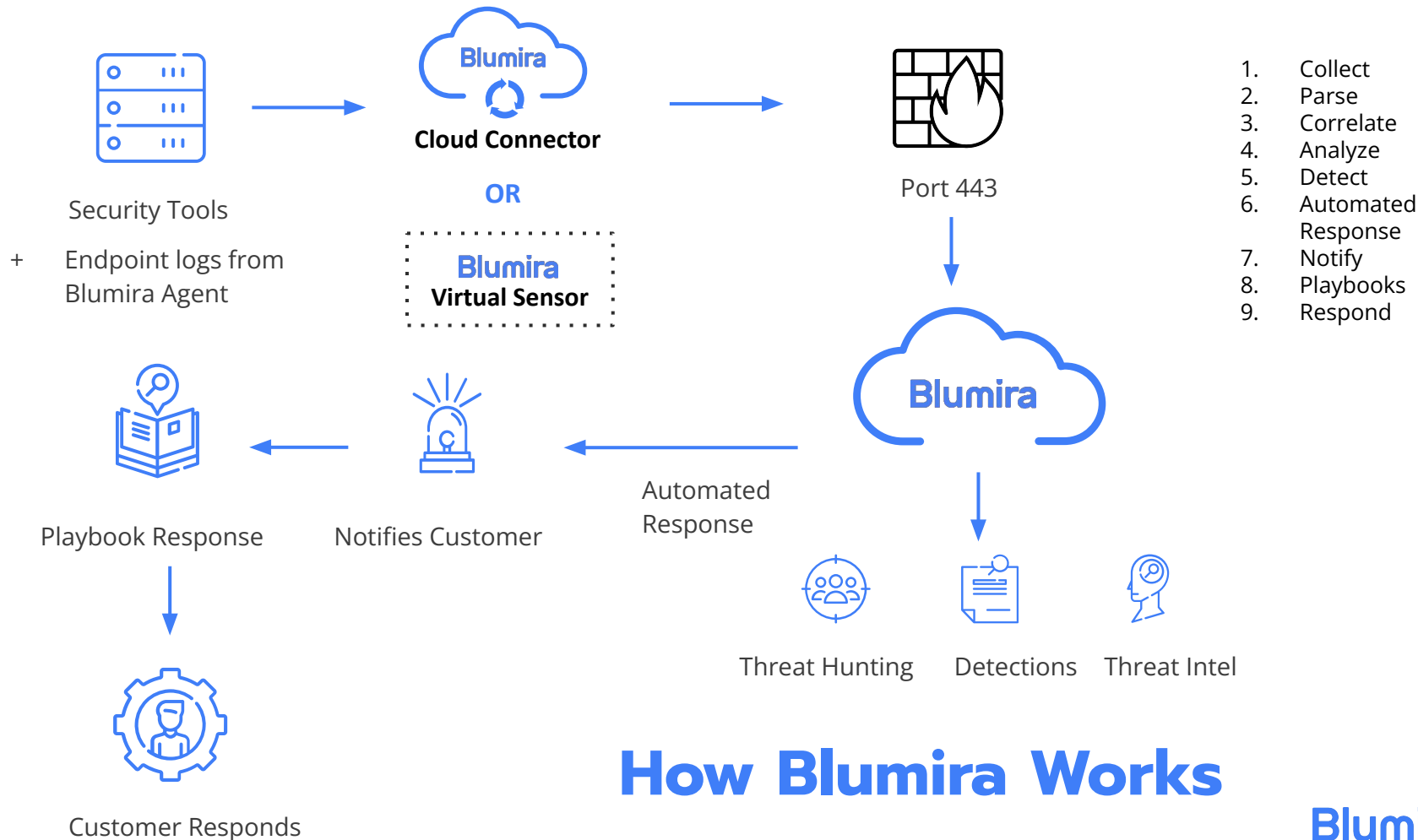


Features	Free SIEM	SIEM Pro	SIEM + Endpoint Visibility	XDR Platform
Data retention	14 days	30 days	1 year	1 year +
Cloud integrations	Pick 3	✓ All	✓ All	✓ All
Sensor integrations		✓ All	✓ All	✓ All
Logging & analysis	✓	✓	✓	✓
Managed detections & playbooks	✓	✓	✓	✓
Filter detections for noise		✓	✓	✓
Blumira Agent / manual isolation			✓ 1/user +	✓ 1/user +
Automated host isolation / blocking				✓
Honeypots			✓	✓
Dashboards & reporting	Only basic	✓	✓	✓
24/7 support critical issues		✓	✓	✓

# Additional Product Information



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# How Blumira Works

# Open XDR Integrates With Any Service

Cloud Infrastructure	 Microsoft Azure  Azure Active Directory  okta  DUO SECURITY  aws
Endpoint	Carbon Black.  SentinelOne  CROWDSTRIKE  SOPHOS  Malwarebytes  TREND MICRO  eset  Symantec  BlackBerry CYLANCE.
Productivity	 Microsoft 365  G Suite  proofpoint.  CISCO Cisco Umbrella
Host	 Windows Server  Windows  Active Directory  Linux
Firewall	 paloalto NETWORKS  FORTINET.  CISCO  Meraki  Check Point SOFTWARE TECHNOLOGIES LTD.  SOPHOS  CITRIX WatchGuard

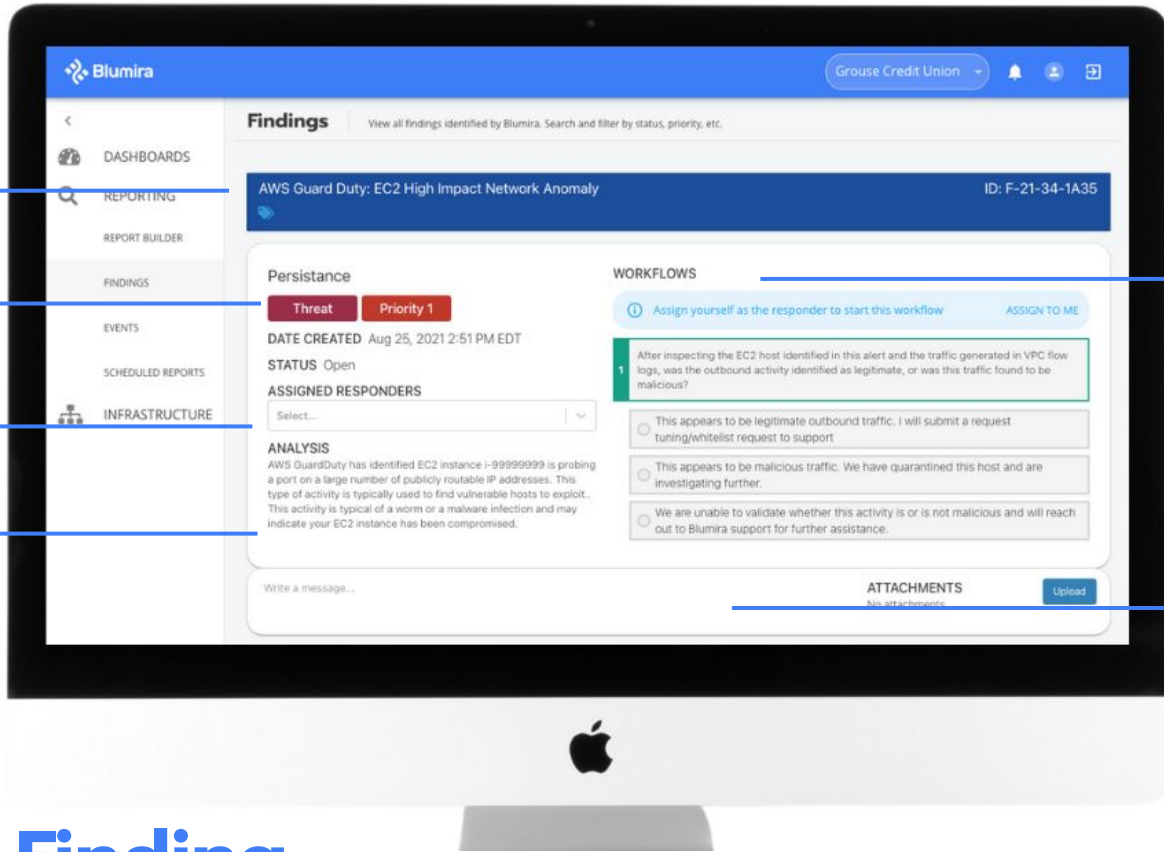
See complete list of integrations at [blumira.com/integrations](https://blumira.com/integrations)

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# Open XDR Integrates With Any Service

Additional Integrations	  
	  
	 
	  

See complete list of integrations at [blumira.com/docs](https://blumira.com/docs)



Security Finding

Threat Level

Assign Responder

Threat Analysis

Response Playbooks

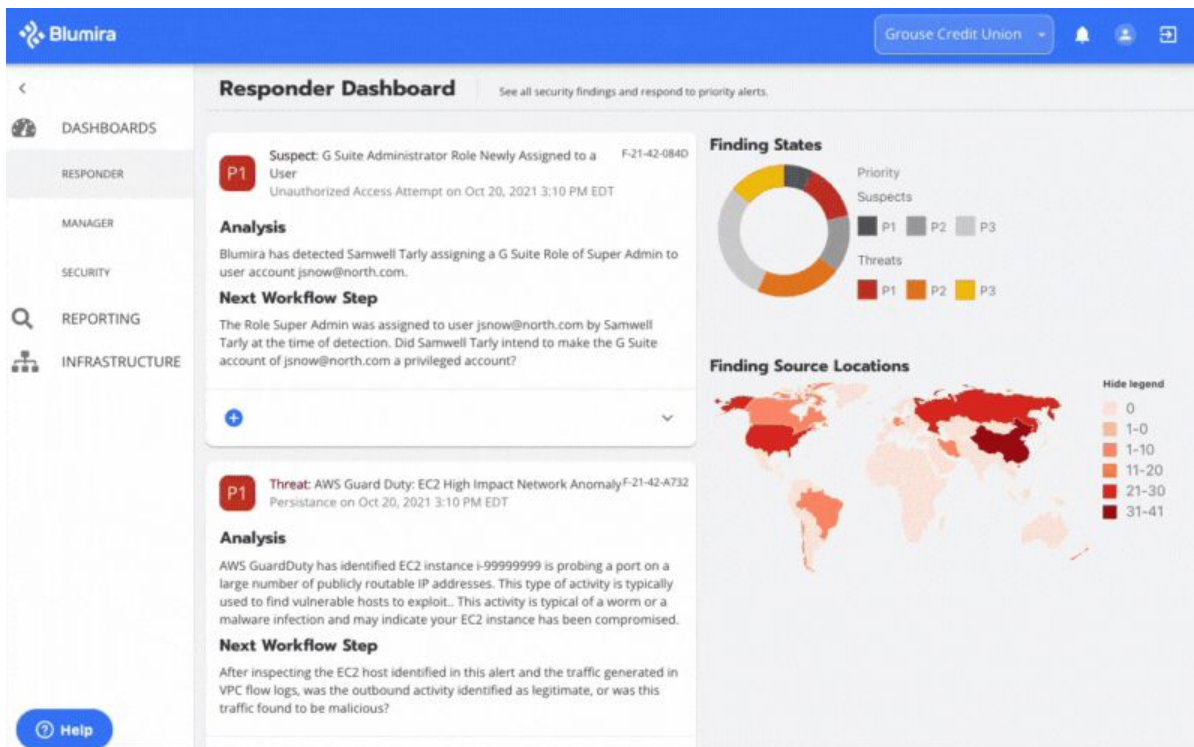
Ask an Expert

Example Finding

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# See Blumira's XDR Platform in Action

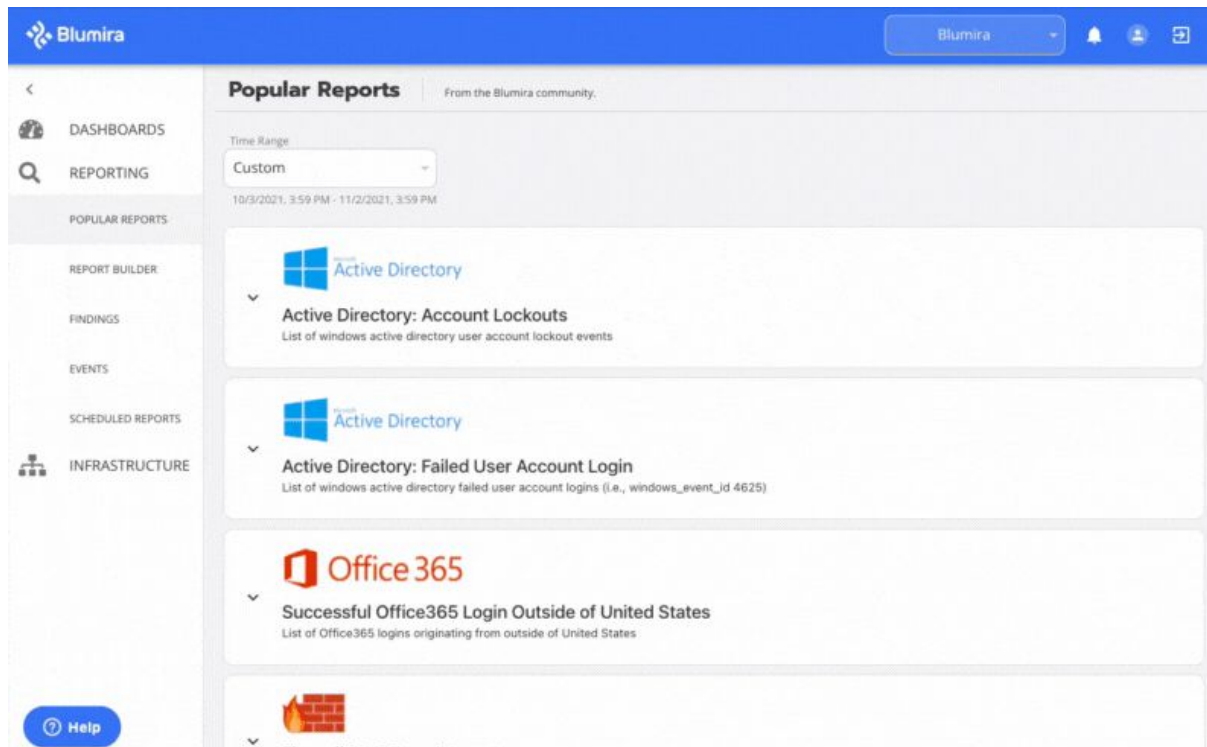
*Automated extended threat detection & response*



- Prioritized findings give you a full analysis of the threat
- Workflows for every finding tell you how to respond
- Correlated data sent with findings to help with investigation

# See Blumira's XDR Platform in Action

*Easy-to-Use Security Reports With Click-Through Dashboards*



The screenshot displays the Blumira XDR platform interface. The top navigation bar is blue with the Blumira logo on the left and a user profile dropdown on the right. The left sidebar contains a navigation menu with icons and labels for DASHBOARDS, REPORTING, POPULAR REPORTS, REPORT BUILDER, FINDINGS, EVENTS, SCHEDULED REPORTS, and INFRASTRUCTURE. The main content area is titled 'Popular Reports' and includes a 'Time Range' dropdown set to 'Custom' with a date range of '10/3/2021, 3:59 PM - 11/2/2021, 3:59 PM'. Below this, there are several report cards, each with a source icon and a title:

- Active Directory**: Active Directory: Account Lockouts (List of windows active directory user account lockout events)
- Active Directory**: Active Directory: Failed User Account Login (List of windows active directory failed user account logins (i.e., windows\_event\_id 4625))
- Office 365**: Successful Office365 Login Outside of United States (List of Office365 logins originating from outside of United States)

A 'Help' button is visible in the bottom left corner of the interface.

- Scheduled security reporting is included
- Drill down into account lockouts, failed user logins and more
- Click-through dashboards provide customizable search through your data, filtered by data source



# Try Blumira

***Sign up for Blumira's Free SIEM***

*Unlimited users and data, no credit card or special licensing required.*

***Contact us for an XDR trial***

*Try out the XDR platform today!*

Visit [blumira.com/free](https://blumira.com/free) to start.



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