

## Microsoft Sentinel vs. Blumira

Are you debating whether you should consolidate your security with Microsoft? Here's some key criteria you need to consider before making a decision:

### PRICING

Microsoft Sentinel's pricing is based on data volume, making it hard to predict costs; it's also not bundled into Microsoft 365 plans, it's an additional cost. Their 5MB/day data grant is likely not enough to meet your security monitoring needs.

Blumira is priced per user to give you predictable pricing that can be worked into any budget. We don't charge based on data volume because we know it's critical to monitor more data to detect any early signs of an attack in progress.

### REQUIRED PERSONNEL

At least 1-2 full-time employees (FTEs) are required to set up and run Azure Sentinel for most smaller organizations, which many organizations without a dedicated security team cannot afford.

Blumira does not require additional FTEs to deploy or run its service. We include dedicated onboarding by our Solution Architects with the cost. Most customers are able to set up the platform in less than a day, using the existing team they have today.

### LIMITED COVERAGE

Most orgs have more than just Microsoft services that they need to monitor. But if you invest in Microsoft-only security, it can leave critical gaps in monitoring if you don't collect and analyze logs from your non-Microsoft applications or devices.

Blumira's cloud and on-prem integrations give you more coverage and visibility across your entire environment, including firewalls. Our agent extends visibility into and control over the security of remote endpoints.

### OPERATIONAL COSTS

Microsoft pushes customers to switch to their products, even if they don't make sense for your needs. Their alerts are noisy and can make it difficult for small teams to prioritize their efforts.

Blumira helps you get more value out of your existing investments by integrating with your third-party services (including ones that are not owned by Microsoft), parsing your data, writing detection rules, tuning them for noise to reduce false positives, and analyzing your data automatically for you.

*I saw on Blumira's website a few user testimonials that said it was **easy, and they got up and running in no time** -- that's what I was looking for.*

*I didn't want something that would take a lot of time or require a lot of different things to make it work. Sentinel was going to be a lot of that.*

-- Les Neely, Systems Admin, Upward Sports

### DEMO XDR TODAY

Blumira makes security easy and effective for SMBs, helping them detect and respond to cybersecurity threats faster to stop breaches and ransomware.

Contact us to see a demo of Blumira's XDR platform:

- SIEM deployment in minutes
- Managed detection rules
- Endpoint visibility and response
- Automated response

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